

FLEX LNG

DNB Energy & Shipping Conference 2022 March 9, 2022

FLEX FREEDOM

### FORWARD-LOOKING STATEMENTS



MATTERS DISCUSSED IN THIS PRESENTATION MAY CONSTITUTE FORWARD-LOOKING STATEMENTS. THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 PROVIDES SAFE HARBOR PROTECTIONS FOR FORWARD-LOOKING STATEMENTS IN ORDER TO ENCOURAGE COMPANIES TO PROVIDE PROSPECTIVE INFORMATION ABOUT THEIR BUSINESS. FORWARD-LOOKING STATEMENTS INCLUDE STATEMENTS CONCERNING PLANS, OBJECTIVES, GOALS, STRATEGIES, FUTURE EVENTS OR PERFORMANCE, AND UNDERLYING ASSUMPTIONS AND OTHER STATEMENTS, WHICH ARE OTHER THAN STATEMENTS OF HISTORICAL FACTS.

FLEX LNG LTD. ("FLEX LNG" OR "THE COMPANY") DESIRES TO TAKE ADVANTAGE OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 AND IS INCLUDING THIS CAUTIONARY STATEMENT IN CONNECTION WITH THIS SAFE HARBOR LEGISLATION. THE WORDS "BELIEVE," "FORECAST," "ANTICIPATE," "ESTIMATE," "INTEND," "PLAN," "POSSIBLE, " "POTENTIAL, " "PENDING, " "TARGET," "PROJECT," "LIKELY," "MAY," "WILL," "WOULD, " "SHOULD, " "COULD" AND SIMILAR EXPRESSIONS IDENTIFY FORWARD-LOOKING STATEMENTS.

THE FORWARD-LOOKING STATEMENTS IN THIS PRESENTATION ARE BASED UPON VARIOUS ASSUMPTIONS, MANY OF WHICH ARE BASED, IN TURN, UPON FURTHER ASSUMPTIONS, INCLUDING WITHOUT LIMITATION, MANAGEMENT'S EXAMINATION OF HISTORICAL OPERATING TRENDS, DATA CONTAINED IN THE COMPANY'S RECORDS AND OTHER DATA AVAILABLE FROM THIRD PARTIES. ALTHOUGH FLEX LNG BELIEVES THAT THESE ASSUMPTIONS WERE REASONABLE WHEN MADE, BECAUSE THESE ASSUMPTIONS ARE INHERENTLY SUBJECT TO SIGNIFICANT UNCERTAINTIES AND CONTINGENCIES WHICH ARE DIFFICULT OR IMPOSSIBLE TO PREDICT AND ARE BEYOND THE COMPANY'S CONTROL, THERE CAN BE NO ASSURANCE THAT THE COMPANY WILL ACHIEVE OR ACCOMPLISH THESE EXPECTATIONS, BELIEFS OR PROJECTIONS. FLEX LNG UNDERTAKES NO OBLIGATION, AND SPECIFICALLY DECLINES ANY OBLIGATION, EXCEPT AS REQUIRED BY LAW, TO PUBLICLY UPDATE OR REVISE ANY FORWARD-LOOKING STATEMENTS, WHETHER AS A RESULT OF NEW INFORMATION, FUTURE EVENTS OR OTHERWISE.

IN ADDITION TO THESE IMPORTANT FACTORS, OTHER IMPORTANT FACTORS THAT, IN THE COMPANY'S VIEW, COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE DISCUSSED IN THE FORWARD-LOOKING STATEMENTS INCLUDE: UNFORESEEN LIABILITIES, FUTURE CAPITAL EXPENDITURES, THE STRENGTH OF WORLD ECONOMIES AND CURRENCIES, GENERAL MARKET CONDITIONS, INCLUDING FLUCTUATIONS IN CHARTER RATES AND VESSEL VALUES, CHANGES IN DEMAND IN THE LNG TANKER MARKET, THE LENGTH AND SEVERITY OF THE COVID-19 OUTBREAK, THE IMPACT OF PUBLIC HEALTH THREATS AND OUTBREAKS OF OTHER HIGHLY COMMUNICABLE DISEASES, CHANGES IN THE COMPANY'S OPERATING EXPENSES, INCLUDING BUNKER PRICES, DRY-DOCKING AND INSURANCE COSTS, THE FUEL EFFICIENCY OF THE COMPANY'S VESSELS, THE MARKET FOR THE COMPANY'S VESSELS, AVAILABILITY OF FINANCING AND REFINANCING, ABILITY TO COMPLY WITH COVENANTS IN SUCH FINANCING ARRANGEMENTS, FAILURE OF COUNTERPARTIES TO FULLY PERFORM THEIR CONTRACTS WITH THE COMPANY, CHANGES IN GOVERNMENTAL RULES AND REGULATIONS OR ACTIONS TAKEN BY REGULATORY AUTHORITIES, INCLUDING THOSE THAT MAY LIMIT THE COMMERCIAL USEFUL LIVES OF LNG TANKERS, POTENTIAL LIABILITY FROM PENDING OR FUTURE LITIGATION, GENERAL DOMESTIC AND INTERATIONAL POLITICAL CONDITIONS, POTENTIAL DISRUPTION OF SHIPPING ROUTES DUE TO ACCIDENTS OR POLITICAL EVENTS, VESSEL BREAKDOWNS AND INSTANCES OF OFF-HIRE, AND OTHER FACTORS, INCLUDING THOSE THAT MAY BE DESCRIBED FROM TIME TO TIME IN THE REPORTS AND OTHER DOCUMENTS THAT THE COMPANY SHIPPING ROUTES DUE TO ACCIDENTS OR POLITICAL EVENTS, VESSEL BREAKDOWNS AND INSTANCES OF OFF-HIRE, AND OTHER FACTORS, INCLUDING THOSE THAT MAY BE DESCRIBED FROM TIME TO TIME IN THE REPORTS AND OTHER DOCUMENTS THAT THE COMPANY FILES WITH OR FURNISHES TO THE U.S. SECURITIES AND EXCHANGE COMMISSION ("SEC").

FOR A MORE COMPLETE DISCUSSION OF CERTAIN OF THESE AND OTHER RISKS AND UNCERTAINTIES ASSOCIATED WITH THE COMPANY, PLEASE REFER TO THE REPORTS AND OTHER DOCUMENTS THAT FLEX LNG FILES WITH OR FURNISHES TO THE SEC.

THIS PRESENTATION IS NOT AN OFFER TO PURCHASE OR SELL, OR A SOLICITATION OF AN OFFER TO PURCHASE OR SELL, ANY SECURITIES OR A SOLICITATION OF ANY VOTE OR APPROVAL.

### **HIGHLIGHTS**



Fleet of 13 modern MEGI/XDF LNG carriers on the water aged ~2yrs

**TCE**<sup>(1)</sup> of \$74,500 in 2021 vs Cash break even of \$43,700

Net income and adj. Net income<sup>(1)</sup> of \$162m and \$145m in 2021

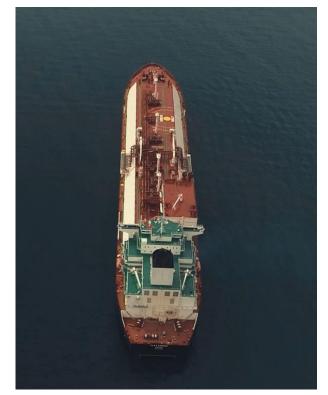
EPS and adj. EPS <sup>(1)</sup> of \$3.04 and \$2.71 in 2021

Quarterly Dividend of \$0.75 per share - yield of ~14%<sup>(2)</sup>

Rock solid cash balance of \$201m at year-end

Secured \$695m refinancing's releasing another \$~87m of cash

Strong backlog with ~93 % of 2022 already covered



1) Time Charter Equivalent Earnings or TCE, Adjusted net income and adjusted EPS are non-GAAP measures. A reconciliation to the most directly comparable GAAP measure is included in the earnings report

### ATTRACTIVE BACKLOG WITH 93% OF 2022 ALREADY COVERED



Vessels	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	Q3-24	Q4-24	Q1-25	Q2-25	Q3-25	Q4-25
Flex Freedom																
Flex Constellation																
Flex Endeavour																
Flex Ranger																
Flex Vigilant																
Flex Aurora <sup>1</sup>																
Flex Courageous															-	
Flex Resolute																
Flex Rainbow																
Flex Volunteer <sup>1</sup>						-										
Flex Artemis																
Flex Amber																
Flex Enterprise																

Open/Spot

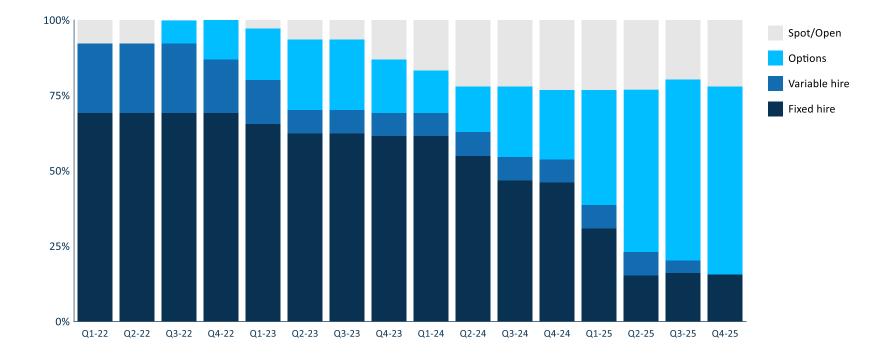
Options

Variable hire

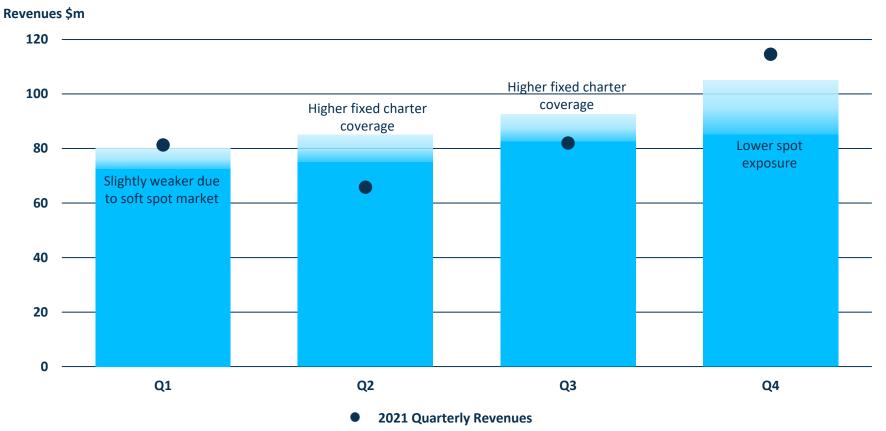
Fixed hire

# HIGH EARNINGS VISIBILITY WHILE MAINTAINING MARKET EXPOSURE





# WE ESTIMATE 2022 REVENUES +/- ~5% vs. 2021 WITH LESS VOLATILITY



### WE AIM TO PAY OUT FREE CASHFLOW OVER THE CYCLE

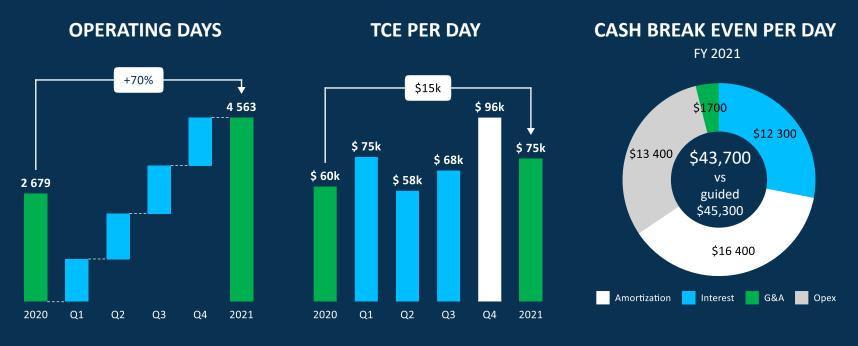


	Q1-21	Q2-21	Q3-21	Q4-21	SUM
Adjusted EPS	\$0.64	\$0.29	\$0.60	\$1.18	\$2.71
DPS	\$0.40	\$0.40	\$0.75	\$0.75	\$2.30
Buy-backs	\$0.10	\$0.01	\$0.04	\$0.00	\$0.15
Distribution	78%	141%	132%	64%	90%
Decision Factors					
Earnings and cash flow	<b>~</b>	1	<b>O</b>	<b>I</b>	-
Market outlook		<b>S</b>	<b>O</b>	<b>O</b>	
Backlog and visibility	<b></b>	<b>I</b>	<b>O</b>	<b>O</b>	
Liquidity position	<b>O</b>	Ø	<b>O</b>	<b>O</b>	
Covenant compliance	<b>S</b>	<b>I</b>	<b>I</b>	<b>O</b>	
Debt maturities	<b>S</b>	<b>S</b>	<b>S</b>	<b>I</b>	-
Capex liabilities	$\checkmark$	<b>I</b>	<b>O</b>	<b>I</b>	_
Other considerations	<b></b>	<b></b>	0	<b>O</b>	-

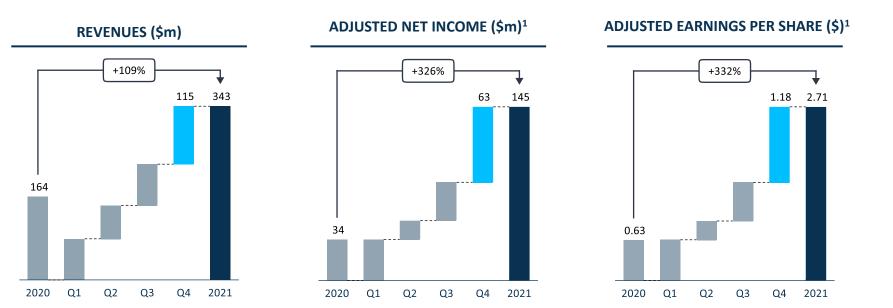
During 2021 we also took delivery of our three last remaining newbuildings with net capex of about \$17.5m which translate into \$0.33 per share.

*Hence, we spent \$2.78 per share on shareholder distribution and net capex* 

### **KEY FINANCIAL FIGURES FOR 2021**

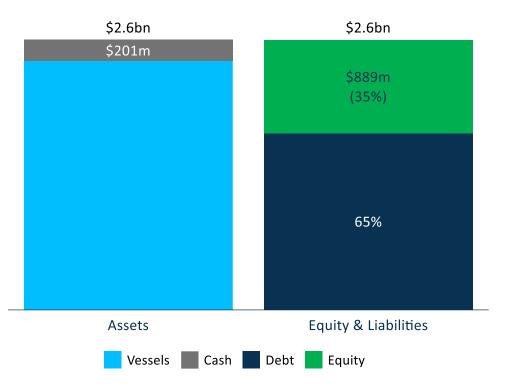


**2021:** Total available days: 4,575 Off-hire days: 12 **<u>Opex</u>**: Approx. \$600/day is Covid-19 related where \$400/day is direct Covid-19 related costs and \$200/day is indirect Covid-19 related costs



# **ROBUST AND CLEAN BALANCE SHEET**





- 13 state-of-the art LNGCs
- Average fleet age of 2.2 years
- The fleet has been acquired at historical attractive prices compared to the newbuilding prices today, but book equity values reflect historical cost adjusted with regular depreciations
- Ample cash position of \$201m
- Solid equity ratio of 35%

1) Drawdowns of the tranches for Flex Endeavour and Flex Enterprise, if accordion option is utilized, are expected to be made in Q3 2022 under the purchase options under their respective lease

### **ALREADY OVER-DELIVERED ON \$100M BALANCE SHEET OPTIMIZATION**

**KEY TERMS** 

Age adjusted profile:

Amount:

Tenor:

Interest:

Vessels:

Closing:

LEASE

2 x

\$160m

Sale & Lease Back

20 years

10 years

SOFR + 2.50% p.a.

**Flex Courageous** 

Flex Constellation

- We have received credit approved term sheets for attractive new financings of an aggregate \$695m for five existing vessels with an accordion option<sup>(2)</sup> to add a sixth vessel to an aggregate of \$820m.
- The term sheets are subject to final documentation and normal closing conditions.
- The new financings will release approx. \$86-88m in net proceeds if the accordion option is exercised. The amount will actually be about \$12m higher if we don't exercise this option.
- The total net proceeds from the Balance Sheet Optimization Program is upsized to \$125m when including the Flex Volunteer Lease executed in December 2021.
- After completion of the above transactions, the required debt service rate for these vessels will be reduced compared with the existing financings and can further improve depending on the utilisation of the RCF.

	Flex Endeavour <u>Accordion:</u> Flex Enterprise
Q2 2022	Q2 2022 <sup>(1)</sup>
	Utilized market uproar to secure \$200m 10-year non-amortizing interest rates swaps at \$1.7% giving all-in rate of 3.8%



BANK

\$375m split in

i) \$250m RCF and

ii) \$125m Term Loan

22 years

6 years

SOFR + 2.10% p.a.

**Flex Ranger** 

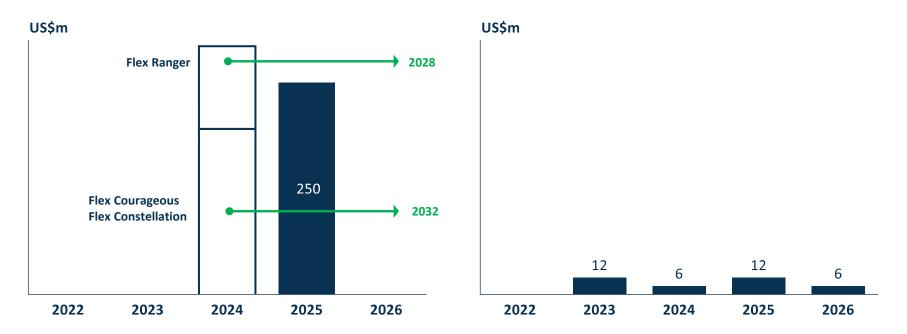
Flex Rainbow

PUSHED DEBT MATURITIES AND MARGINAL DRYDOCK COMMITMENTS



No debt maturity prior to 2025 after the refinancing of Flex Ranger, Flex Courageous and Flex Constellation

Insignificant capex commitments for the 5 years drydock cycle - \$3m per vessel



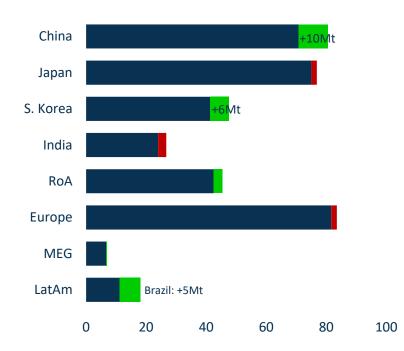
### LNG VOLUMES UP BY ABOUT 5% IN 2021



#### Australia Qatar USA +23Mt Russia Malaysia Nigeria Algeria Egypt: +5mt RoW Trinidad & Tobago: -4Mt Norway: -3Mt 20 40 60 80 100 0

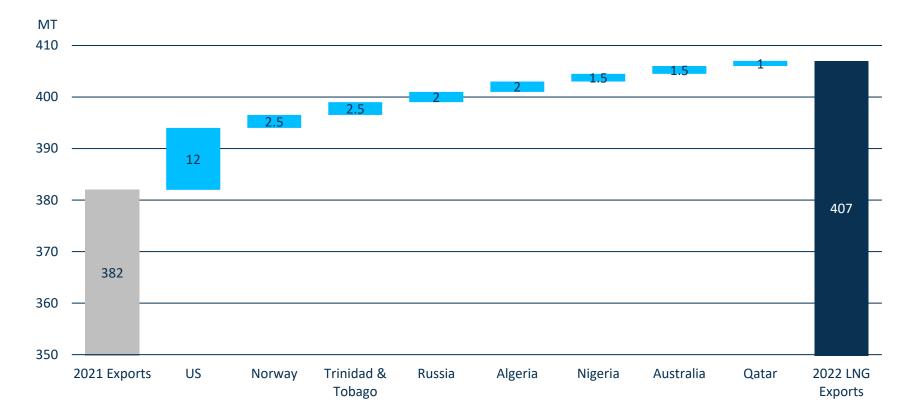
### LNG Exports up 19Mt in 2021 driven by US

### LNG Imports driven by China, South Korea and Brazil



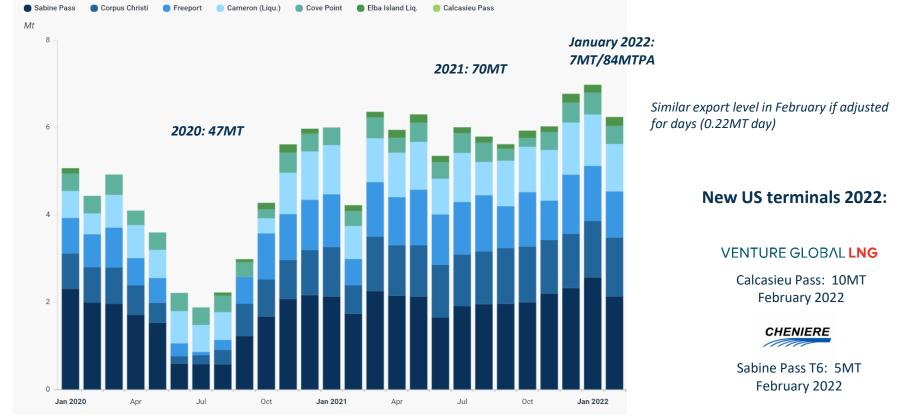
# WE EXPECT LNG EXPORTS TO GROW ~25MT IN 2022 OR ABOUT 6%





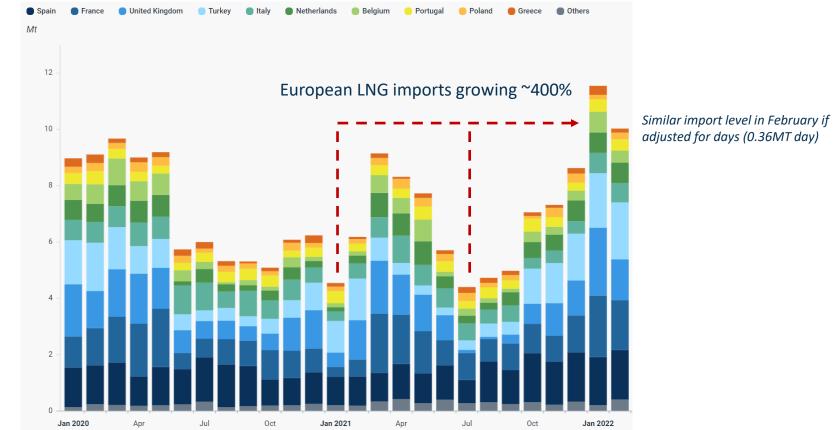
# US EXPORTS +49% IN 2021 AND SET FOR FURTHER GROWTH IN 2022





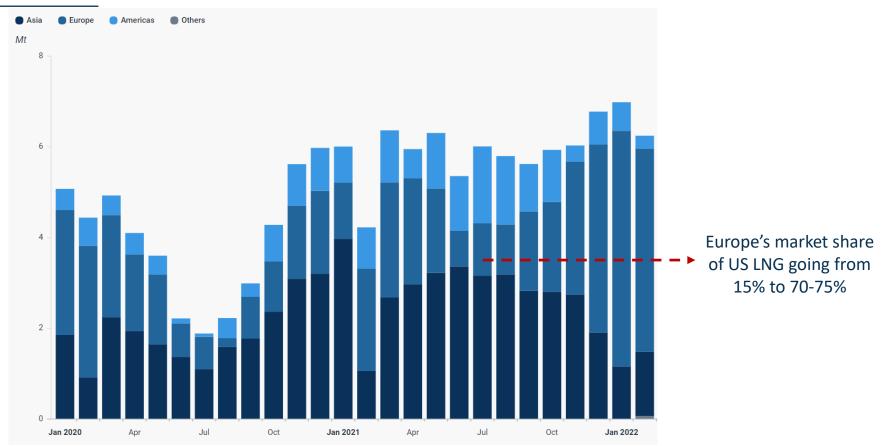
### **EUROPEAN ENERGY CRISIS SPARKED HIGH LNG IMPORTS**





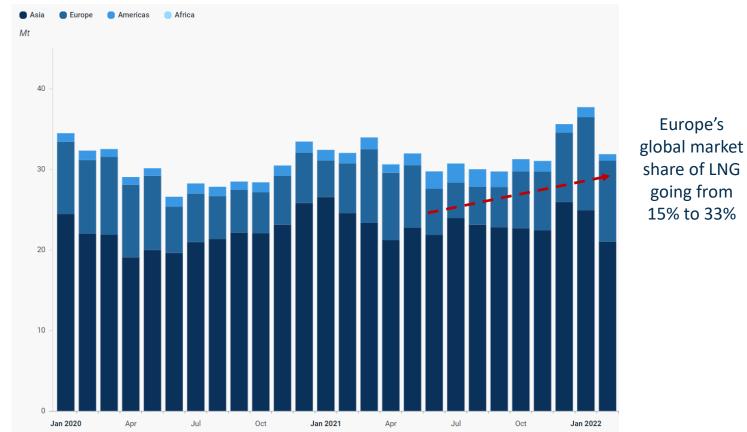
# **US LNG ALLEVIATING EUROPE'S ENERGY CRISIS**





### WHICH RESULTED IN LESS PULL TO ASIA IN Q4-21 AND EARLY 2022



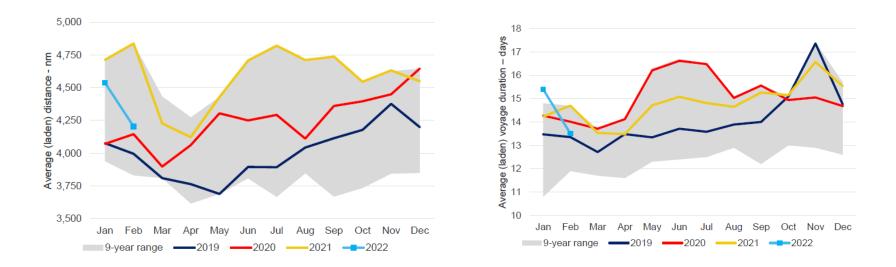


### PULL TO EUROPE PUSHED DOWN SAILING DISTANCES



Average laden distance down 8.2% y-o-y

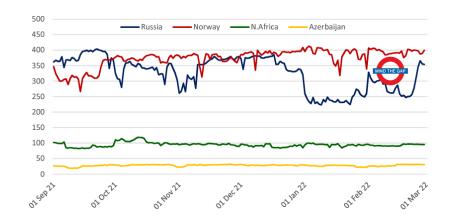
But average sailing duration at 2021 levels y-o-y



# **RUSSIAN FLOWS TO EUROPE HAS UNDERPERFORMED**



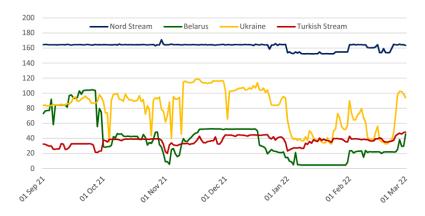
### European pipeline gas imports by source:



Norwegian flows surpassed Russian flows

#### Russian pipeline gas supplies to Europe by route:

#### MMcm per day

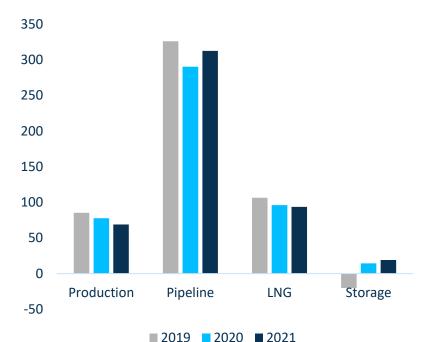


Volatile transit volumes through Ukraine and Belarus

# MMcm per day

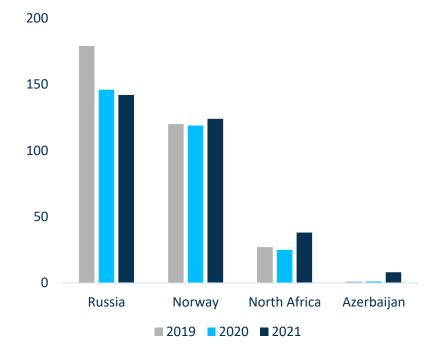
### LNG CAN'T REPLACE ALL RUSSIAN PIPELINE GAS





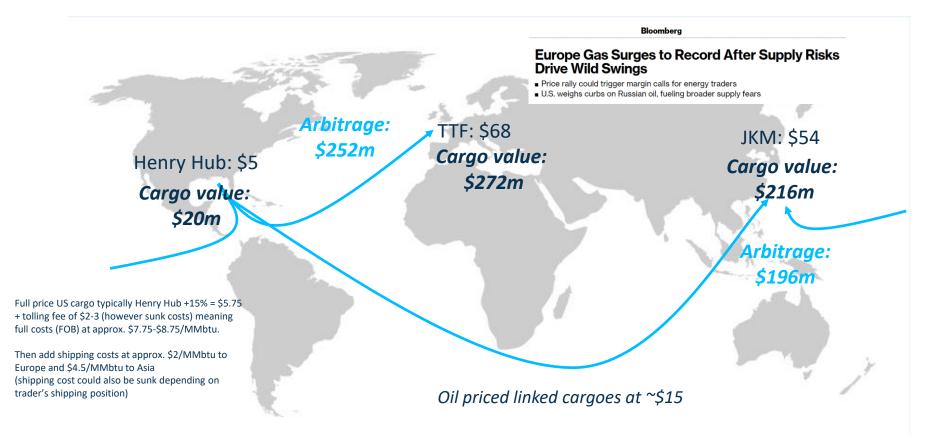
#### Gas supply to EU27 + UK by source in BCM p.a.

#### Pipeline gas import dominated by Russia and Norway



### THE PRODUCT MARKET MARCH 8, 2022

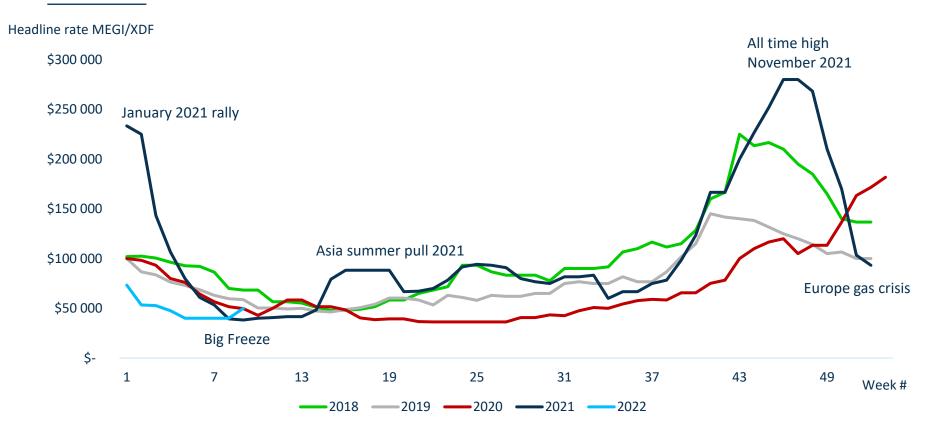




2) Assume large cargo of 4trn BTU or approx. 172,000 cbm

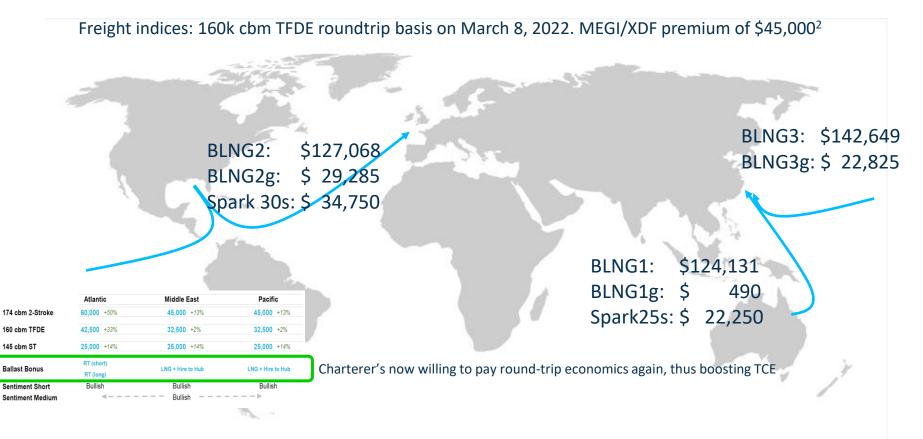
# AFTER A SLOW START THIS YEAR, SPOT MARKET NOW RECOVERING





### HIGH FUEL PRICES HEAVILY IMPACT TODAY'S TCE LEVELS





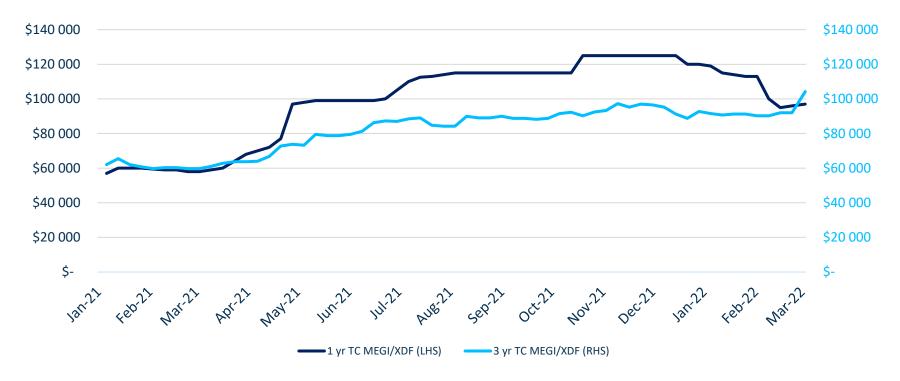
1) Source: Affinity, Fearnleys, Clarksons, Spark Commodities and Baltic Exchange

2) BLNGg is gas mode wile BLNG is fuel mode. Megi/XDF 174k cbm vs 160k cbm TFDE premium from Spark Commodities

### **TERM MARKET STAYING VERY FIRM**



### TC rate assessment per day basis prompt delivery



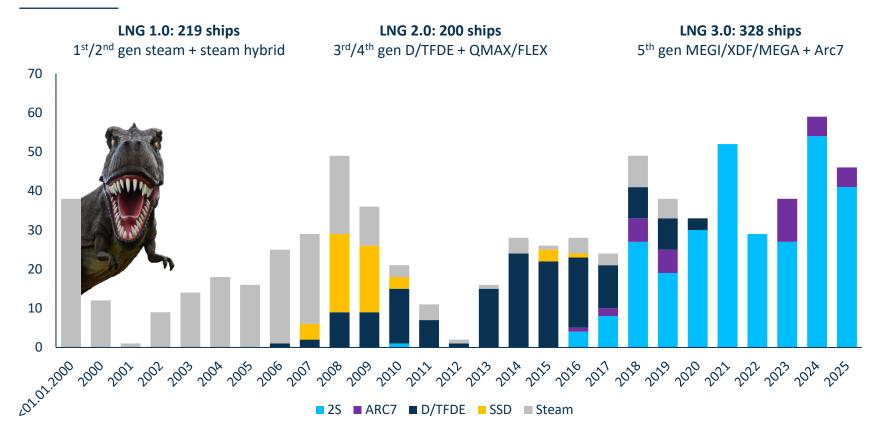


LNG NB prices ——Series2

1) Source: Clarksons SIN

### MASS EEXI-TINCTION: COMING SOON TO A SHIP NEAR YOU

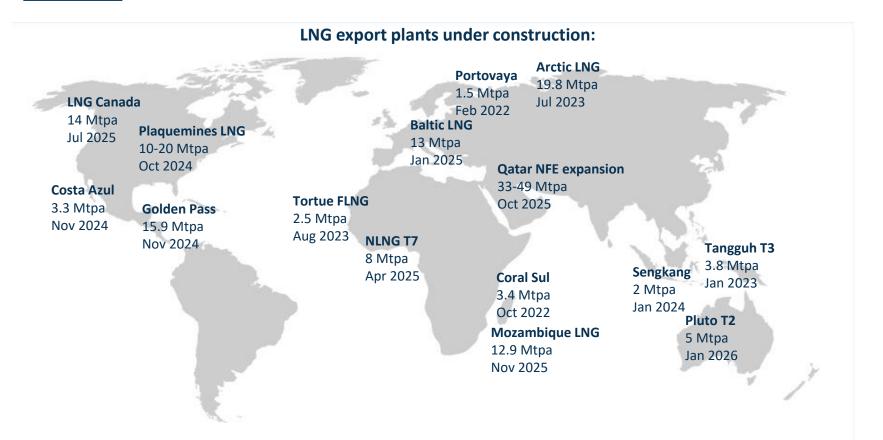




2) Conventional LNG Carriers > 100k cbm. Laid up vessels are included

### AND MORE LNG EXPORT GROWTH IN THE "PIPELINE"





### **INVESTMENT HIGHLIGHTS**



13 state-oft-the art MEGI/XDFs on the water

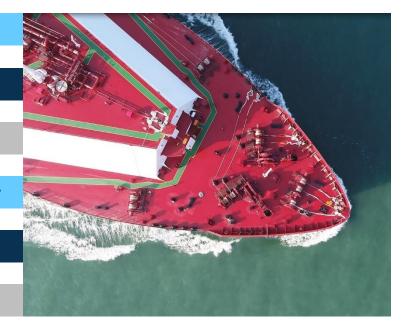
Premium assets with industry low cash break-even levels

Attractive backlog while maintain spot market exposure

Strong term market and the spot market has turned the corner

Dividend of \$0.75 per share providing attractive 14% yield

Solid cash position of \$201m plus ~\$87m from re-financings





### **APPENDIX - FLEET LIST**



	VESSEL NAME	BUILT	YARD	CAPACITY	PROP.	BOR
1	FLEX ENDEAVOUR	2018	DSME	173,400m3	MEGI + PRS	0,075%
2	FLEX ENTERPRISE	2018	DSME	173,400m3	MEGI + PRS	0,075%
3	FLEX RANGER	2018	SHI	174,000m3	MEGI	0,085%
4	FLEX RAINBOW	2018	SHI	174,000m3	MEGI	0,085%
5	FLEX CONSTELLATION	2019	DSME	173,400m3	MEGI + PRS	0,075%
6	FLEX COURAGEOUS	2019	DSME	173,400m3	MEGI + PRS	0,075%
7	FLEX AURORA	2020	нні	174,000m3	X-DF	0,085%
8	FLEX AMBER	2020	HHI	174,000m3	X-DF	0,085%
9	FLEX ARTEMIS	2020	DSME	173,400m3	MEGI + FRS	0,035%
10	FLEX RESOLUTE	2020	DSME	173,400m3	MEGI + FRS	0,035%
11	FLEX FREEDOM	2021	DSME	173,400m3	MEGI + FRS	0,035%
12	FLEX VOLUNTEER	2021	HHI	174,000m3	X-DF	0,085%
13	FLEX VIGILANT	2021	ННІ	174,000m3	X-DF	0,085%
	AVERAGE FLEET AGE	2 YEARS				

PRS - Partial Reliquefaction System

FRS - Full Reliquefaction System



#### **Contact Details**





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